



Travelling from the Düsseldorf office, the team from AJW Technology Consultants was received as guests of the Ambassador at the Namibian Embassy in Berlin, to discuss pharmaceutical manufacturing projects in Namibia. The meeting included topics ranging from the current state of economics in Namibia, availability of certain pharmaceutical products, import and export practices, public - private partnership opportunities for entrepreneurs, and the regional advantages of doing business in Namibia.

Presentations were given by Mr. Michael Kambwale, an entrepreneur originally from Namibia, now living in Germany, interested in developing a pharmaceutical manufacturing plant to serve Namibia and surrounding Southern African Development Community (SADC) and Mr. Jon Ward, Managing Director of AJW Technology Consulting GmbH, the German office of the firm's global consulting group, regarding international regulatory, quality, and project management capabilities in support of startup medical device and pharmaceutical manufacturers.

Pictured above (from left to right): Jon Ward, Managing Director – AJW Technology Consulting GmbH; Mr. Michael Kambwale – Entrepreneur; Mr. Andreas Guibeb,

Namibian Ambassador to Germany; Mr. Slawa Lambrecht, Prokurist - AJW Technology Consulting GmbH; Dr. Meondjo Kaapanda-Girrus, Botschaftsrätin (Wirtschaft) [Counselor of Economics]; Mr. Simeon Uulenga, Botschaftsrat (Counselor)

#### About AJW Technology Consultants

AJ W Technology Consultants, Inc. and AJ W Technology Consulting GmbH originally founded in 1999 developed a client base of more than 550 companies, having managed over 2000 successful projects from around the globe, offering a wide range of services to the medical device, pharmaceutical and biologics industries. The firm's expertise supports the product the complete product life cycle and covers activities ranging from product development, design engineering, regulatory strategy and applications. The organization is well positioned to offer end-to-end solutions and strategic alignment for client product development and commercialization efforts. Today, the firm has offices in the US, Australia, New Zealand, Germany, India and the United Kingdom providing in-country representation, advocacy, and strategic regulatory positioning.